MISR BANK-EUROPE GMBH
THE ONE AND ONLY EGYPTIAN BANK IN CENTRAL & SOUTH-EAST EUROPE

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1. MBE AT A GLANCE

2. MBE SHAREHOLDERS

3. MBE - KEY MARKETS

4. WHY WORKING WITH MBE?
1. MBE AT A GLANCE

The one and only Egyptian bank in German Speaking Europe and Central & South East Europe.

Licensed and regulated by BaFin (German Federal Banking Financial Authority) and a Member of the German Depositary Insurance Fund.

A twofold Strategy as a niche market bank:
- handling of European – Egyptian trade transactions
- Supporting investments in renewable energy & environmental technology projects in Egypt / MENA

Our Target Industries
- Textile
- Foods, Fruits & Vegetables - Agribusiness
- Capital Goods
- Renewable & Environmental Technology

Our target clients – domiciled in Egypt / MENA
- Machinery & Equipment Buyers
- Exporters of Fruits, Vegetables, Textiles,
- Public Authorities
- Companies active in renewable energy & environmenttal technology

Our target clients – domiciled in Europe
- Exporters of Machinery, Plant & Production Equipment
- Importers of Fruits, Vegetables, Textiles,
- Environmental Technology & Renewable Energy

An offshore Egyptian corporate bank
- located in Frankfurt am Main
- in business since 1992

Share Capital: EUR 60 Mio
4 strong committed shareholders
1. MBE AT A GLANCE

- Finance & support business between Europe and MENA with a focus on Egypt
- Facilitate exchange of goods and capital
- Focus on trade and investments
- Provide services to banks and corporates
- Be the first contact for European companies when doing business in Egypt/MENA
- Be the first contact for Egyptian companies when doing business in Europe
- Provide services to our Bank and Corporate customers as well as other business partners
1. MBE AT A GLANCE

MEMBERSHIPS

- Member of the Association of German Banks e.V., and a member of its voluntary Deposit Protection Fund, Berlin
- Austro-Arab Chamber of Commerce, Vienna
- German-Arab Chamber of Industry and Commerce, Cairo
- Ghorfa Arab-German Chamber of Commerce and Industry, Berlin
- Association of Foreign Banks in Germany, Frankfurt
- NUMOV German Near- and Middle-East- Association, Berlin
- Union of Arab Banks, Beirut
- Private Banking Industry’s Employees Association, Berlin
Die Gesellschafter der MBE sind vier der größten Bank Ägyptens:

- Banque MISR
- National Bank of Egypt
- Banque de Caire
- National Investment Bank

Alle Aktionäre sind im Besitz des ägyptischen Staates
2. BANQUE MISR – OUR MAIN SHAREHOLDER

Via Banque Misr the large part of the Egyptian foreign trade activities are handled. Banque Misr is the second in the Egyptian Loan market.

- Established in 1920
- Corporate and Private banking business in Egypt as well as international
- About 620 electronically connected branches in Egypt, 5 branches in UAE, 1 branch in Paris, 1 subsidiary in Germany and Lebanon

Paid-up capital: EGP 15 billion (app. EUR 830)
Net profit after tax: EGP 4.1 billion (app. EUR 230)

- Equity: EGP 65 BN (EUR 3.6 BN)
- Capital adequacy ratio: 15.34% (Basle II)
- Balance sheet total: EGP 884 BN (app. 49.11%)

- More than 10 million clients in Egypt
- 18,000 employees
3. MBE – KEY MARKETS

- Investing in Egypt
- Exporting to Egypt and MENA
- MBE Services
- Exporting from Egypt
- Importing from Egypt and MENA
- Importing into Egypt
4. WHY WORKING WITH MBE?

- MBE is the leading corporate bank for Egypt and the MENA-Region
  - first contact for any business in Egypt and MENA
  - prime address for investors into Egypt
  - knowledge of Arabic culture

- MBE is specialized in handling of European - Egyptian trade transactions as well as trade transactions with the MENA region.

- MBE is able to offer financing to Egyptian companies in EURO and/or USD

- A clear defined strategy and target market combined with local credit decisions grants quick processes and direct communication

- All Documentary Trade Finance Business is handled by the Team of the International Department in Frankfurt

- Order processing is supported by state-of-the-art Information Technology
The information sources for this document, as well as the information provided by the bank are considered to be reliable and accurate, however they were not subject to any audit process performed by the bank. The bank considers, for the purpose of this document, that every relevant information regarding business operations and financial statements was rendered following an impartial and fair analysis.

This document was prepared with a specific goal and therefore may not be used for any alternative purpose.

The bank shall not be held accountable for the inappropriate use of the bank’s opinions, comments or conclusions described in the document. The conclusions made in this document were based upon current market environment. The value of a transaction may, however be differentiating subject to the market circumstances, interest of the parties involved, as well as market knowledge and motivations.

This document was prepared considering current business environment. The bank will not be liable for any decision or action made upon the information provided herein.

Any opinion, comment or conclusion stated by the bank are detailed and presented in concise and simple terms. These should be easily perceived by every individual, even though the targeted addressees are most particular finance specialists and managers.

It is considered, within the purpose of this document, that the described processes and activities are its standard within the market without compromising any legal or otherwise mandatory requirement.

Estimates, opinions and financial prospects are based on current available information, and therefore may not be assumed as certainties.

The conclusions in this document are valid considering the information available to the bank up to the date on which this document was prepared. Any unpredicted future actions which may or may not affect the bank were not considered by the bank.